

Outdoor Enterprise Mobility



Proposition to Resellers

Who we are

Regate SA is a proven leader in Outdoor Enterprise Mobility solutions, available on the cloud or on premise.

We help companies make the most out of their mobile workforce. With over 10 years of experience in sales force and field service automation, we deliver complete end-to-end mobility solutions that meet the needs of any sales or service organization.

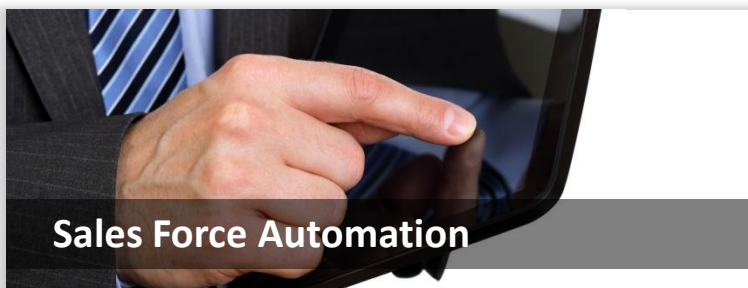
- Founded in 2004
- Based in Athens, Greece
- A market and thought leader in Outdoor Enterprise Mobility
- > 100 customers in a wide variety of industries
- > 4.000 mobile users in Greece, Cyprus and the Balkans
- Strategic partnerships with top software and hardware vendors (Microsoft, Zebra, Motorola)

More about us: www.regate.gr



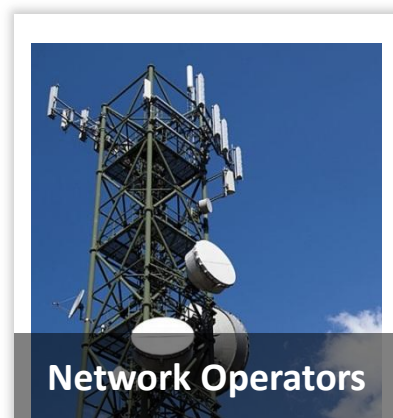
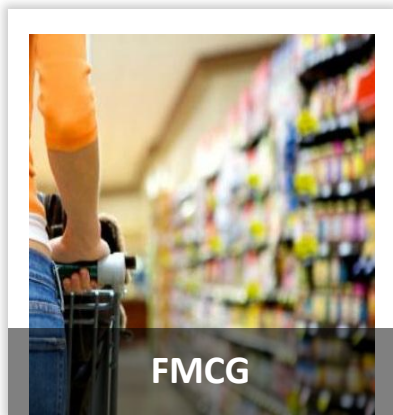
What we do

We focus on the design, support and integration of outdoor enterprise mobility solutions:



Markets served

Our solutions are especially designed to meet the demands of our target markets:



Why Choose BizeGate

Partners selecting to add BizeGate to their portfolio, make the most out of the following benefits:

- Capable of supporting all actions made by a sales or service team
- Allows for turn-key solutions combining hardware with software
- HTML5 and Android native application for compatibility with virtually all mobile devices
- Easy ERP/backoffice integration
- Multi-lingual and multi-tenant application
- Self-explanatory Mobile User Interface
- Web Administration Interface
- Agile pricing policy for the partner and the end customers
- Effective tool for end-customer retention
- Low total cost of ownership

Why Become our Partner

Partnering with Regate is an excellent choice for resellers and ICT companies wanting to include reliable Sales Force and Field Service Automation solutions to their current portfolio.

We offer:

- Discounts on software and related services
- Extra discounts depending on sales volume
- Sales and technical training
- Extra training for development, installation and training services
- 24/7 Product support
- Marketing support
- Private label option
- Demo licenses
- A listing on the Regate website



Our reseller proposition:
www.bizegate.com/partner

Why Regate?

- Focus on Outdoor Enterprise Mobility
- Integrated solutions (software & hardware)
- Business process know-how
- Vertical industry expertise
- Tailor-made solutions
- Compatibility with virtually all mobile devices and ERPs
- Technical support 24/7
- Flexible pricing (Cloud, Total Solution as a Service)
- Low total cost of ownership
- Proven go-to-market model
- Strategic partnerships
- Strong BizeGate brand

Some of our Clients

Our solutions have been used to run merchandising projects for:

Contact Us

REGATE S.A.

419, Mesogeion Avenue
Ag. Paraskeui 15343
Athens, Greece

Tel: 0030 215 5517050
Fax: 0030 215 5514577

Email: info@regate.gr

Visit our websites:

www.regate.gr/en
www.bizegate.com



Outdoor Enterprise Mobility | Partner Opportunities

REGATE S.A.

419, Mesogeion Avenue , Ag. Paraskeui 15343, Athens, Greece
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info@regate.gr | www.regate.gr/en